

my quarterly star consultant success sheet

My goals this quarter: Wholesale Section 1 Orders **+** Contest-Qualified New Personal Team Members* **=** Total Quarterly Contest Credits

_____ X 600 = _____

The prize I'll earn this quarter: _____

I'll enter my goals on the top right. Then track my achievements each week and each quarter below.

starweekchart	Week	Retail Sales	Wholesale Orders [†]	Qualified New Personal Team Members*	Contest Credits [†]
	1				
	2				
	3				
	4				
	5				
	6				
	7				
	8				
	9				
	10				
	11				
	12				
	13				
Totals:		\$	+	=	

[†]A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

my plan of action

Number of bookings _____ Number of NEW customers/wk. _____ RETAIL sales/wk. _____ WHOLESALE Section 1 orders each month _____

I'll Be an All-Star!

Star Consultant Yearlong Consistency Challenge

Year-End Goal: \$7,200 wholesale plus team-building credits
(Please check box.)

\$7,200 Sapphire 9,600 Ruby 12,000 Diamond 14,400 Emerald 19,200 Pearl

Achievement Category	2016 - 2017 Quarters				Year-End Total
	1	2	3	4	
Contest Credits					
Star Earned					

New Team Members* / Orders

1 _____ / _____
 2 _____ / _____
 3 _____ / _____
 4 _____ / _____
 5 _____ / _____
 6 _____ / _____
 7 _____ / _____

*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest quarter.