

Seminar Bound 2020!

You CAN go to Seminar! Pay for ONE thing a month!

Month	April	May	June	July
What expense: Break it down and pay each month!	AIRFARE	MARY KAY SEMINAR REGISTRATION	BANQUETS/ MEALS, EXTRA EXPENSES	HOTEL
Estimated Cost: These are just estimates	\$300-\$500	\$195-\$225	\$125-\$200	\$250

HOW TO PAY WITH YOUR MARY KAY BUSINESS

TOTAL PROFIT TO PUT TOWARDS SEMINAR COST Based on the 60/40 split	Sell \$1000 = Profit of \$400 \$250 in sales each week 2 parties (\$500) \$250 misc reorder sale and/or facials	Sell \$500 = Profit of \$200 \$125 in sales each week 1 party (\$250) \$250 misc reorder sale and/or facials	Sell \$500 = Profit of \$200 \$125 in sales each week 1 party (\$250) \$250 misc reorder sale and/or facials	Sell \$650 = Profit of \$250 \$156 in sales each week 2 parties (\$500) \$125 misc reorder sale and/or facials
KISS KISS Keep it Simple Sweetie	Ideas! Mother's Day Mother/Daughter Makeovers	Ideas! Graduations New Summer Looks New Timewise 3D Makeovers! (everyone can order on May 12th!)	Ideas! Brides Baby Showers Summer Makeovers Spa Parties	Ideas! Summer Skincare Parties Safe-in-the sun College Students are home!

SEMINAR	Day 0	Day 1	Day 2	Day 3
Travel and Calendar	Travel Day, arrive early! Packet Pickup City Girls and Pearls Prize Party! Corporate Tour	Bright and Early General Session Lunch General Session! Go Give Reception & Celebration	Bright and Early Business Development Classes Box Lunch Awards Night! After Party?	Bright and Early Pack and store luggage Closing Session Top Directors speeches Don't miss a minute!