

My Holiday Sales Goal Tracking Sheet

"Give yourself something to work toward. Constantly. A good goal is like a strenuous exercise - it makes you stretch." - Mary Kay Ash

Name: _____

Timeframe: _____

I'm Saving For:

I Need To Profit:

\$

÷ .40 =

The Retail Amount I Need to Sell:

\$

(Include the tax in your profit total)

**Ready. Set.
HOLIDAY GOAL!**



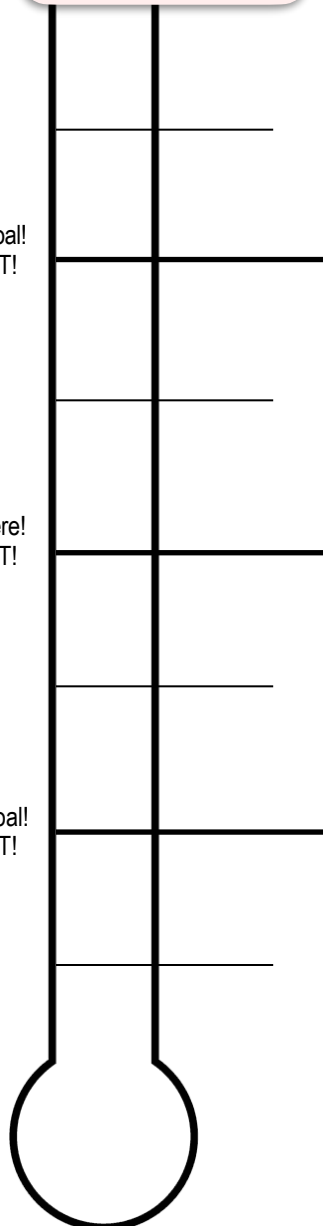
\$

Projected Breakdown: 50% Wholesale: _____
 5% Section 2/ Supplies: _____
 5% MK Events/PCP: _____
 40% Profit: _____

3/4 of my Goal!
I CAN DO IT!

Halfway There!
I CAN DO IT!

1/4 of my Goal!
I CAN DO IT!



A Picture(s) of My Goal!



Month End Actual Totals:

	September	October	November	December	TOTALS
Total Retail Sales					
40% profit					
50% wholesale					
Necklace Earned?					
Section 2 (5%)					
PCP/MK Events (5%)					