



# Team-Building Layering Chart

Use the chart below to track the different ways you layer your customers with service and team-building information. Remember, not all customers respond to the same approach.

*God, bring these women into my life and business & give me the courage to ask them!*

- \* Love God
- \* Strong Work Ethic
- \* Entrepreneurial Spirit
- \* Energetic
- \* Mentally Healthy
- \* Emotionally Stable
- \* Technologically Savvy
- \* Ethnically Diverse
- \* Different Geographic Areas
- \* Large Circles of Influence
- \* Fun

NAME	TRIED PRODUCT	BEEN A HOSTESS	LISTENED TO LINE/ 3-WAY CALL/ WATCHED VIDEO	HAS A SHARING PACKET	ATTENDED MEETING/ GUEST EVENT	IS A PREFERRED HOSTESS	GIVEN ANSWER
1.							
2.							
3.							
4.							
5.							
6.							
7.							
8.							
9.							
10.							
11.							
12.							
13.							
14.							
15.							
16.							
17.							
18.							
19.							
20.							