

CONSULTANT

MONTHLY

Cheque Calculator

Use this to calculate your income for the month as a consultant. You have multiple streams of income you can receive. Your income will come in at varying times of the month so you do not have to rely on waiting for a paycheque. Don't hesitate to reach out to your Sales Director if you need help understanding any of the avenues of income. Your Director is there to guide you and will walk you through everything.

Sales

You make your sales on the spot. As soon as you sell something, you can automatically keep your 50% profit on Section 1 and 30% profit on Section 5 products.

Team Commissions & Bonuses

The Company will directly deposit your Team Commissions and any Bonuses you earn from the previous month into your account around the 15th of each month. This money comes out of the Company's profit, not out of your Team Members profit.

Personal Sales

\$ _____ Sect 1 @ 50%
\$ _____ Sect 5 @ 30%

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Personal Team Commission

All active Senior Beauty Consultants and above are eligible to earn a 4%, 6%, 8%, 9% or 13% personal team commission on the wholesale orders placed by their personal team members.

- 1-4 Active, earn a 4% commission on team members' combined wholesale Section 1/Section 5 orders in any calendar month.
- 3-4 Active, earn 4%, 6% or 8% commission on team members' combined wholesale Section 1/Section 5 orders in any Calendar Month.

Monthly personal and personal team production	Comm.
Less than \$1,000	4%
\$1,000 to \$1,799	6%
\$1,800 and above	8%

- 5+ Active Personal Team Members, earn a 9% commission on team members' combined wholesale Section 1/Section 5 orders in any calendar month.
- Increase your commission to 13% when you place a personal minimum \$1,200 Retail Section 1/Section 5 order in the same month that at least 5 personal team members each place minimum \$450 retail orders.

Personal Team Commission cont...

***NOTE: Personal and personal team production is used to determine the percentage of commission, but commission is only paid on personal team production.*

_____ % Earned X Team Production
(Not Including your Personal Production)

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New Qualified Team Members Bonus

All active Beauty Consultants will earn a \$50 Team-Building bonus for each Great Start-qualified** new personal team member during their Great Start Promotion period. You will receive the bonus in the month the new personal team member's Great Start-qualifying** order is received. (You must be active to qualify)

** A Great Start-qualified new personal team member is one whose initial order or cumulative orders with the Company are \$1,200 or more in retail products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her Independent Beauty Consultant Agreement is received and accepted by the Company.

New Qualified
Team Members = _____
X \$50

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Car Cash Option

If you have earned the Grand Achiever Consultant Cash Compensation, you will receive up to an extra \$500 from the Company added to your Team Commission that is directly deposited into your account around the 15th of the month.

***NOTE: Refer to the Advance Brochure on intouch.ca for Full Details and Requirements.*

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MONTH:

TOTAL: