

# IT'S ALL ABOUT THE REDS!

Did you know that most consultants have an average of one new team member for every 5 appointments shared?

Write down your appointments shared below to find your average and watch your team grow!

If you ask only one person per month  
You will probably add one every 5 months, or 2 team members every year!

If you ask only one person per week  
You will probably add one every 5 Weeks, or 10 new business associates a year!

If you ask only 2 people a week  
You will probably add one every 2 weeks, or 20 new business associates a year!

If you ask 5 people a week you get 52 Team Members a year!!

If you ask 10 people a week you will add 2 a week or 104 business associates a year!

*Shani's Office Design Team*

Name:

Name:

Name:

Name:

Name:



Team:

Team:

Team:

Team:

Team:

1

1

1

1

1

2

2

2

2

2

3

3

3

3

3

4

4

4

4

4

5

5

5

5

5