## Holiday 2023 Selling Plan 16 Week Tracking Sheet

August 27th- December 16th
In each box, fill in sales from your activities!
Example: Week 1: 8/27-9/2 Silent Hostess: Jane Doe $\$ 200$ party sales

|  | Week 1 8/27-9/2 | $\begin{aligned} & \text { Week } 2 \\ & 9 / 3-9 / 9 \end{aligned}$ | Week 3 9/10-9/16 | $\begin{gathered} \text { Week } 4 \\ 9 / 17-9 / 23 \end{gathered}$ | $\begin{gathered} \text { Week } 5 \\ 9 / 24-9 / 30 \end{gathered}$ | $\begin{array}{r} \text { Week } 6 \\ \text { 10/1-10/7 } \end{array}$ | Week 7 10/8-10/14 | Week 8 10/15-10/21 | TOTAL SALES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Silent Hostesses/ Book or Online Parties |  |  |  |  |  |  |  |  |  |
| Husband's |  |  |  |  |  |  |  |  |  |
| Holiday Stop \& Shop, Boutique on Wheels, Office, \& Coffees |  |  |  |  |  |  |  |  |  |
| Classes/ <br> Skin Care Parties/Virtual Events |  |  |  |  |  |  |  |  |  |
| Open House |  |  |  |  |  |  |  |  |  |
| Business Contacts (\$40 each) |  |  |  |  |  |  |  |  |  |
| PCP/Reorders \$40 each) |  |  |  |  |  |  |  |  |  |
| Optional: Create a separate tracking sheet for Business Contacts/PCP Reorders or fill in the total number of Business Contacts AND/OR PCP Reorders with your weekly tota!! |  |  |  |  |  |  |  |  |  |

## Holiday 2023 Selling Plan 16 Week Tracking Sheet

August 27th- December 16th
In each box, fill in sales from your activities! Example: Week 9: 10/22-10/28 Silent Hostess: Jane Sellalot $\$ 200$ party sales

|  | $\begin{gathered} \text { Week } 9 \\ \text { 10/22-10/28 } \end{gathered}$ | Week 10 10/29-11/4 | Week 11 11/5-11/11 | Week 12 <br> 11/12-11/18 | Week 13 <br> 11/19-11/25 | $\begin{gathered} \hline \text { Week } 14 \\ 11 / 26-12 / 2 \end{gathered}$ | $\begin{gathered} \text { Week } 15 \\ 12 / 3-12 / 9 \end{gathered}$ | Week 16 12/10-12/16 | TOTAL SALES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Silent Hostesses/ Book or Online Parties |  |  |  |  |  |  |  |  |  |
| Husband's |  |  |  |  |  |  |  |  |  |
| Holiday Stop \& Shop, Boutique on Wheels, Office, \& Coffees |  |  |  |  |  |  |  |  |  |
| Classes/ <br> Skin Care Parties/Virtual Events |  |  |  |  |  |  |  |  |  |
| Open House |  |  |  |  |  |  |  |  |  |
| Business Contacts (\$40 each) |  |  |  |  |  |  |  |  |  |
| PCP/Reorders \$40 each) |  |  |  |  |  |  |  |  |  |
| Optional: Create a separate tracking sheet for Business Contacts/PCP Reorders or fill in the total number of Business Contacts AND/OR PCP Reorders with your weekly total! |  |  |  |  |  |  |  |  |  |

